

Mobile Communications America, Inc.

APPENDIX C – PRICING INDEX

DIR-CPO-6112

**RFO-595 Emergency Preparedness, Disaster Recovery Information Technology (IT)
Products and Related Services**

Brand	Category	DISCOUNT OFF MSRP/List Price	Unit of Measure
1-Software			
Digi International	Software	10.00%	Reseller
Ericsson / Cradlepoint	Software	10.00%	Reseller
Nokia	Software	10.00%	Reseller
Semtech	Software	10.00%	Reseller
2. Hardware			
ADRF	Hardware	10.00%	Reseller
Andrew	Hardware	10.00%	Reseller
Comba	Hardware	10.00%	Reseller
Digi International	Hardware	10.00%	Reseller
Ericsson / Cradlepoint	Hardware	10.00%	Reseller
Fractal	Hardware	10.00%	Reseller
JMA Wireless	Hardware	10.00%	Reseller
Nextivity	Hardware	10.00%	Reseller
Nokia	Hardware	20.00%	Reseller
RFS	Hardware	10.00%	Reseller
Semtech	Hardware	10.00%	Reseller
Westell	Hardware	10.00%	Reseller
Whelen Engineering	Hardware	10.00%	Reseller
3. Related Services Provided by Manufacturer			
All Brands	Support	5.00%	Per Scope
3. Related Services /Professional Services Provided by the Prime Vendor or Its Resellers and Subcontractors			
All Brands	Implementation - Project Manager	5.00%	Per Hour
All Brands	Engineering - Network Engineer	5.00%	Per Hour

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Brand	Category	DISCOUNT OFF MSRP/List Price	Unit of Measure
All Brands	Implementation - Router or Optical	5.00%	Per Hour
All Brands	Implementation - Microwave	5.00%	Per Hour
All Brands	Implementation - Tower	5.00%	Per Hour
All Brands	Implementation - In- building Wireless (Per Scope of Work)	5.00%	Per Hour
All Brands	Implementation - Structured Cabling (Per Scope of Work)	5.00%	Per Hour
All Brands	Engineering - Path/Site Surveyor (Per Scope of Work)	5.00%	Per Hour