

Mobile Communications America, Inc.

APPENDIX C – PRICING INDEX

DIR-CPO-6107

RFO-594 Law Enforcement, Surveillance, and Security Monitoring Technology Products and Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
1. Software			
Avigilon	Access Control & Video Surveillance Software	29.00%	EA
Genea	Access Control Software	21.00%	EA
Genetec / Security Center	Access Control & Video Surveillance Software	21.00%	EA
Hexagon / Qognify	Video Surveillance Software	18.00%	EA
LenelS2 / NetBox - NetVR	Video Surveillance Software	35.00%	EA
LenelS2 / NetBox	Access Control Software	35.00%	EA
LenelS2 / OnGuard	Access Control Software (RUP)	40.00%	EA
LenelS2 / OnGuard	Video Surveillance Software (SWS, SWC, SWG)	40.00%	EA
Milestone	Video Surveillance Software	28.00%	EA
Salient	Video Surveillance Software	25.00%	EA
Verkada	Access Control & Video Surveillance Software	12.00%	EA
2. Hardware			
2N (Axis)	Access Control Hardware	10.00%	EA
Adams Rite	Locking Hardware	18.00%	EA
Alarm Controls	Locking Hardware	18.00%	EA
Avigilon	Access Control & Video Surveillance Hardware	29.00%	EA
Axis	Video Surveillance Hardware	21.00%	EA
BCD	Server Hardware	30.00%	EA
DMP	Intrusion Hardware	45.00%	EA
Evolv	Weapons Detection Hardware (includes startup software)	12.00%	EA
Genea	Access Control Hardware	21.00%	EA
Genetec / Security Center	Access Control & Video Surveillance Hardware	27.00%	EA
Genetec / Streamvault	Server Hardware	30.00%	EA
Hanwha	Video Surveillance Hardware	40.00%	EA
HID	Card Reader & Credential Hardware	25.00%	EA
LenelS2 / NetBox - NetVR	Video Surveillance Hardware	35.00%	EA
LenelS2 / NetBox & Mercury	Access Control Hardware	35.00%	EA
LenelS2 / OnGuard	Access Control Hardware	40.00%	EA
Liberty Wire	Cable / Wire	10.00%	EA
Life Safety	Power Management Hardware	23.00%	EA
Locknetics	Locking Hardware	20.00%	EA
Medeco	Locking Hardware	18.00%	EA
Pelco	Video Surveillance Hardware	30.00%	EA
Salient	Video Surveillance Hardware	25.00%	EA
Sargent	Locking Hardware	18.00%	EA
Schlage	Locking Hardware	20.00%	EA
Tripp Lite	Power Management Hardware	20.00%	EA
Velasea	Server Hardware	25.00%	EA
Verkada	Access Control & Video Surveillance Hardware	12.00%	EA
Von Duprin	Locking & Power Hardware	20.00%	EA
Yale/Accentra	Locking Hardware	18.00%	EA
3. Related Services Provided by Manufacturer			
Avigilon	Access Control & Video Surveillance Software Renewals	29.00%	EA
Evolv	Weapons Detection Software Renewals	12.00%	EA
Genea	Access Control Software Renewals	21.00%	EA
Genetec / Security Center	Access Control & Video Surveillance Software Renewals	21.00%	EA
Hexagon / Qognify	Video Surveillance Software Renewals	18.00%	EA

Mobile Communications America, Inc.

APPENDIX C – PRICING INDEX

DIR-CPO-6107

RFO-594 Law Enforcement, Surveillance, and Security Monitoring Technology Products and Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
LenelS2 / NetBox - NetVR	Video Surveillance Software Renewals	35.00%	EA
LenelS2 / NetBox	Access Control Software Renewals	35.00%	EA
LenelS2 / OnGuard	Access Control Software (RUP) Renewals	40.00%	EA
LenelS2 / OnGuard	Video Surveillance Software (SWS, SWC, SWG) Renewals	40.00%	EA
Milestone	Video Surveillance Software Renewals	28.00%	EA
Salient	Video Surveillance Software Renewals	25.00%	EA
Verkada	Access Control & Video Surveillance Software Renewals	12.00%	EA
4. Related Services / Professional Services Provided by the Prime Vendor or its Resellers and Subcontractors			
Mobile Communications America	Installation Services	10.00%	Per Hour
Mobile Communications America	Installation Services - Rental Equipment/Tools	Priced per Project	Per Project
Mobile Communications America	Installation Services - Permit	Priced per Project	Per Project
Mobile Communications America	Installaion Services - Bonds	Priced per Project	Per Project
Mobile Communications America	Professional Services - Field Engineer	10.00%	Per Hour
Mobile Communications America	Professional Services - Service Call - Normal Business Hours	10.00%	Per Hour
Mobile Communications America	Professional Services - Service Call - After Business Hours	10.00%	Per Hour
Mobile Communications America	Professional Services - Service Call - Weekend/Holiday	10.00%	Per Hour
Mobile Communications America	Professional Services - Service Call - Trip Charge	10.00%	Per Hour
Mobile Communications America	Avanced Professional Serives - System Software Design	10.00%	Per Hour
Mobile Communications America	Managed Services, Maintenance & Health Monitoring Agreements - SecurePlan SLA	1 Year - Priced per Project	Per Project
Mobile Communications America	Digital Alarm Monitoring up to 64 zones, including daily test timer (MON1)	10.00%	Per Month
Mobile Communications America	Digital Alarm Monitoring over 64 zones, including daily test timer (MON3)	10.00%	Per Month
Mobile Communications America	Logged open and closing signals with bi-weekly email report (MON-LOG1)	10.00%	Per Month
Mobile Communications America	Fire Alarm Monitoring up to 64 zones, including daily test timer (MON-FIRE1)	10.00%	Per Month
Mobile Communications America	Fire Alarm Monitoring over 64 zones, including daily test timer (MON-FIRE2)	10.00%	Per Month
Mobile Communications America	IP Alarm Monitoring , including 300-second line supervision (MON-IP)	10.00%	Per Month
Mobile Communications America	GSM / Cellular Back up alarm monitoring (MON-CLBUP)	10.00%	Per Month
Mobile Communications America	GSM / Cellular Back up alarm monitoring with text messaging (MON-VKPD)	10.00%	Per Month
Mobile Communications America	Elevator Phone monitoring per elevator cab (MON-ELEV)	10.00%	Per Month
Mobile Communications America	Private Response to alarm notification (MON-PVTRSP)	10.00%	Per Month
Mobile Communications America	Web-based reporting for alarm system activity (MON-REPORT)	10.00%	Per Month
Mobile Communications America	Interactive Video Monitoring (IVM) per camera (MON-IVM1-1C) up to 100 events per month, includes two way audio voice down alarm trigger Video Motion or Video Analytics	10.00%	Per Month
Mobile Communications America	IVM - Excessive Signal Charge per camera event (MON-IVEX)	10.00%	Per Month
Mobile Communications America	IVM - Interior Camera Alarm verification per camera (MON-IVM2-1C) alarm trigger Intrusion Alarm system	10.00%	Per Month
Mobile Communications America	IVM - Access Control Monitoring for Gates or Entrances (MON-ACM)	10.00%	Per Month

Mobile Communications America, Inc.

APPENDIX C – PRICING INDEX

DIR-CPO-6107

RFO-594 Law Enforcement, Surveillance, and Security Monitoring Technology Products and Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
Mobile Communications America	IVM - Remote Guard Patrol per guard tour (MON-IVPATRL) per 32 cameras per site	10.00%	Per Month
Mobile Communications America	IVM - 0-32 Cameras one-time per site charge (MON-IVM1-1C)	10.00%	Per Month
Mobile Communications America	IVM - 32+ Cameras one-time per site charge (MON-IVM2-1C)	10.00%	Per Month